



For more information, contact:

Doug Gregg
Senior Partner
The Intelitech Group
765-744-7705

dougg@intelitechgroup.com

Brett Sivits Named Associate Partner at The Intelitech Group

Veteran collection industry manager will work with agencies to strengthen collector training and performance as key to improve profitability

Vancouver, Wash. - February 23, 2010 - The Intelitech Group, a business consulting practice and technology solutions provider for the collection industry, today announced the appointment of Brett Sivits as Associate Partner. Sivits is joining The Intelitech Group to work with collection agencies to improve individual collector performance by assisting in their hiring practices, initial collector training, and ongoing collector training processes.

Sivits will help agencies improve collector performance with CollectorTalk!, a program designed to give collectors the confidence they need to handle any situation. The program allows a collector to simulate a collection call and practice responses ensuring a consistent, skilled response to debtors.

“Brett’s experience on the front lines of agency work, managing collectors, gives him unique insight into what it takes to train effective, confident collectors,” said Bryan Houston, Managing Partner at the Intelitech Group. His first-hand knowledge of the challenges collectors face and understanding of agency management form a powerful combination that will enhance an agency’s most valuable asset – its workforce,” Houston noted.

Sivits has worked in the collection industry for seven years, rising through the ranks at a strong regional collection agency from part time collector to General Manager. He holds a Bachelor of Science degree in Political Science from Utah Valley University, Provo, Utah.

About The Intelitech Group

The Intelitech Group provides consulting and technology solutions to help agencies achieve optimal results. Leveraging industry expertise and market intelligence with latest technology innovations, The Intelitech Group brings extensive knowledge, insights and practical tools to help agencies delve deep into all facets of the organization to measure, analyze and implement results-oriented solutions. For more information visit: www.intelitechgroup.com.

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