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**J. Douglas Gregg Named Chief Strategy Officer**

*Collection industry veteran to lead new initiatives to help agencies improve collectability and drive new results*

**VANCOUVER, Wash. – March 5, 2009** – The Intelitech Group, a business consulting practice and technology solutions provider for the collections industry, today announced the appointment of J. Douglas Gregg as chief strategy officer. Recognizing the current challenges agencies are faced with such as escalating placements and lower liquidation rates, Gregg will lead the consulting practice and recommend how agencies can improve collectability and profitability. Solutions such as analytics, performance dashboard, and collector training will be offered to agencies to help reduce costs and recover more debt.

Gregg spent 22 years at Ontario Systems in a variety of management level positions where he spearheaded several successful initiatives including international sales, recurring revenue strategy, and sales and marketing. During his tenure, Ontario Systems grew from a 14 person custom software provider to an operation with over 500 employees delivering a range of critical applications and telephony systems to the receivables management industry. Gregg also served as chief operating officer for TK Constructors, a \$100 million homebuilding company where he was responsible for sales, marketing, information technology, training and education, and human resources.

“Doug’s strong leadership experience in organizational strategy together with his extensive knowledge of the collections industry make him a perfect addition to our team of talented senior consultants,” said Bryan Houston, managing partner, The Intelitech Group. “We’re looking forward to working with Doug to bring a broader array of solutions to the industry.”

Gregg has been a featured speaker at numerous ACA state and regional events and received his MBA from Anderson University in Anderson, Indiana and his bachelor’s degree in business from Ball State University in Muncie, Indiana.

**About The Intelitech Group**

The Intelitech Group provides consulting and technology solutions to help agencies achieve optimal results. Leveraging industry expertise and market intelligence with latest technology innovations, The Intelitech Group brings extensive knowledge, insights and practical tools to



help agencies delve deep into all facets of the organization to measure, analyze and implement results-oriented solutions. For additional information, visit [www.intelitechgroup.com](http://www.intelitechgroup.com).

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